

Ric's Bio

Ric Giumenta earned his Bachelor of Business Administration degree from Adelphi University. He started in real estate in 1986 with ITT Community Development Corporation in New York. He transferred to Palm Coast, FL in 1988. Ric is Broker/Owner of Exit Realty First Choice in Palm Coast. He also has a Loan Originator License. Ric is married to Honora, who is a real estate broker, loan originator, instructor and his business partner.

Ric is the 2016 Florida Realtors Professional Standards Forum Chairman and was the 2014 Florida Realtors District 1 Vice-President. He was the State CRB Chapter President in 2012. He has been a member of the Florida Realtors® Honor Society since 1993 and is a member of the Women's Council of REALTORS® (WCR). He has earned the designations of ABR, CRB, CRS, GRI, PMN, e-PRO Certification, the At Home with Diversity Certification, the Short Sale Foreclosure Resource Certification, the BPOR Certification, and the TRC Certification. He is a trained Real Estate Mediator and has graduated and instructs the Instructor Training Institute (ITI). In 2008, Ric was named the Instructor of the Year by the Florida REALTORS®.

In Flagler County, Ric served as Director, Chairman of the Education Committee, Chairman and founder of the REALTOR® Safety Committee and was President in 2004. Ric was honored by receiving the Flagler County Association of REALTORS®, 'REALTOR® of the Year' award in 2005.

He owns the Giumenta School of Real Estate where he instructs licensing courses. He has written and instructs many Florida CE course.

**Call today for dates
available to bring Ric to your
Association!**



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Visit our web site
www.GiumentaSchoolofRealEstate.com
www.GSREonline.com



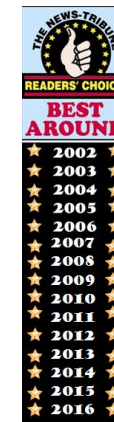
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Ric Giumenta,

ABR, CRB, CRS, GRI, PMN, AHWD,
BPOR, e-PRO, ITI, SFR, TRC

Broker / Owner / Instructor



Courses Available

DBPR

LICENSING COURSES

CLASSROOM

AND/OR INTERNET

- 63 hr. Pre-licensing for Sales Associates
- 45 hr. Post Licensing for Sales Associates
- 72 hr. Pre-licensing for Brokers
- 60 hr. Post Licensing for Brokers
- 14 Hr. CE
- 20 Hr. Mortgage Loan Originator



SPECIALTY

PRESENTATIONS

- Leadership
- Inspirational
- Communication
- Team Building
- Speaker and Instructor Techniques
- Key Note
- Broker Round Table Facilitation

DBPR CONTINUING

EDUCATION

- 3 Hr. Core Law
- 3 Hr Ethics
- 3 Hr. Brokerage Relationships
- 3 Hr. Fair Housing
- 3 Hr. Sales Techniques
- 3 Hr. Safety Techniques
- 4 Hr. Florida Realtors/ FL BAR Contract Writing Review